

The 14th Annual One on One Conference 2018
Frontier Emerging Markets



Shifting Benchmarks

Active to passive
The China factor
Recovery after reform
Private sector leads growth

Welcome to the 14th Annual One on One Conference

held under the patronage of His Highness Sheikh Maktoum bin Mohammed bin Rashid Al Maktoum,
Deputy Ruler of Dubai

Strong economic growth, favorable demographics, a growing consumer-driven middle class and advancing reform agendas have seen MENA and emerging frontier markets gain considerable traction among investors in 2017, with year-to-date fund inflows at record highs in multiple geographies.

Will the supportive macro backdrop for both developed and developing economies hold in place for 2018—and bring with it new opportunities on the emerging frontier?

After OPEC members and other oil exporters agreed to production cuts, will the upward trajectory of oil prices prompt GCC exporters to continue narrowing their fiscal deficits? What do rising oil prices mean for net oil importers looking to rein in their subsidy bills? What do the prospects of at least three rate hikes by the US Federal Reserve in 2018 hold for emerging markets and the more risk-averse investor in the context of a USD 1 trillion EM debt redemption overhang?

These questions will play out on the ground across emerging markets next year. In the Arab world: Businesses and investors in Egypt welcomed its delivery on an ambitious economic reform program, making it a favorite of portfolio investors and the carry trade. Will 2018 be the year when the strategic FDI follows?

Further afield, in Pakistan valuations look compelling as we enter the first post-MSCI upgrade year, however, will there be enough clarity on FX policy and the political scene in 2018 for investors to make a move?

These shifting benchmarks make the 14th Annual One on One Conference, held under the patronage of His Highness Sheikh Maktoum bin Mohammed bin Rashid Al Maktoum, Deputy Ruler of Dubai, the ideal venue for investors, high-level executives and industry professionals seeking to align their strategies with new opportunities arising from an everchanging region.



Regional Outlook

Shifting dynamics for oil and the USD, weaker commodity prices and a pivot in Chinese-led growth and several regional policy reforms and political turbulences are among the key themes at play in 2018. Global investors will be carefully

watching where these new benchmarks settle as they look for opportunities to deploy capital and capture growth from some of the world's fastest growing and rapidly evolving economies.

A shifting global dynamic

Two key variables, the USD and oil prices, are likely to influence investment decisions in 2018, with both expected to trade within a range during the year. For the USD, a rising Federal Funds Target Rate (FFTR) will be balanced by the likelihood of a rising fiscal deficit

as the Trump administration pushes through tax cuts. Meanwhile, the changing shape of the futures curve for oil reflects concerns about rising supply and weaker demand growth in the medium term, limiting the upside risks despite OPEC's agreement to extend production cuts.



Outlook for China and impact of FEM

Industrial commodity prices are likely to be weaker in 2018 as China's government focuses on quality rather than quantity of future growth. Side effects of such policies include rising nitrogen fertilizer prices and good long-term growth in demand for natural gas. China will

likely continue to invest heavily in key frontier emerging markets (FEM), supporting growth and improving infrastructure. It is possible that these capital flows could leave FEM currencies looking overvalued.

Supportive economic policies make for promising markets in MENA and FEM

Foreign capital flows are likely to continue favoring Egypt as the country delivers on its economic reform program, with falling interest rates and accelerating growth set to drive strong stock performance and positioning Egypt

as a top pick within MENA and FEM. Nigeria is also at the forefront of FEM, where last year's devaluation, the recovery in oil prices and attractive valuations together promise good returns.



Potential FTSE and MSCI market upgrades bode well for passive flows

The continued increase of passive-managed funds is likely to ensure a big bang for the pending FTSE and MSCI upgrades in Kuwait and Saudi Arabia (passive flows will be well over USD 10 billion for KSA). Meanwhile, Vietnam, a

major frontier market, still has work to do on FOLs before it can join the watch list for an MSCI upgrade. It's also likely that new benchmarks for investing in smaller emerging and frontier markets will emerge over the next few years.

Elections and political impact on MENA and FEM

Political overhangs partly explain the large valuation discrepancies between FEM countries in late 2017. Elections will be a key focus in 2018, notably in Pakistan with the ruling party having faced difficulties in 2017. The political timetable could also affect reform momentum in Egypt, Nigeria and, potentially, Lebanon. Meanwhile, investors in Saudi Arabia will be looking for clarity on the

government's plans to revive growth after several difficult years. With Qatar being one of the worst performing markets of 2017, value has clearly opened up, but lasting recovery in that market is unlikely until the political outlook in the Gulf has improved. Overall, tensions within MENA are likely to mean that regional markets will trade at a discount for EM peers.

Attending Companies

Consumer Discretionary

	Country	Website	RIC	Bloomberg
Al Khaleej Training and Education	Saudi Arabia	www.alkhaleej.com.sa	4290.SE	ALKHLEEJ AB
Arafa Holding	Egypt	www.arafaholding.com	AIVC.CA	AIVC EY
Budget Saudi	Saudi Arabia	www.budgetsaudi.com	4260.SE	BUDGET AB
DICE Sports & Casual Wear	Egypt	www.dicefactory.net	DSCW.CA	DSCW EY
eXtra	Saudi Arabia	www.extrastores.com	4003.SE	EXTRA AB
Fawaz Al Hokair	Saudi Arabia	www.fawazalhokair.com	4240.SE	ALHOKAIR AB
GB Auto	Egypt	www.ghabbourauto.com	AUTO.CA	AUTO EY
Human Soft	Kuwait	www.human-soft.com	HUMN.KW	HUMANSFT KK
IFAD Auto	Bangladesh	www.ifadgroup.com	IFAD.DH	IFAD BD
MM GROUP FOR INDUSTRY & INTE	Egypt	www.mti-mmgroup.com	MTIE.CA	MTIE EY
Mobile World Investment	Vietnam	www.mwg.vn	MWG.HM	MWG VN
Oriental Weavers	Egypt	www.orientalweavers.com	ORWE.CA	ORWE EY
Saudi Company for Hardware SACO	Saudi Arabia	www.saco-ksa.com	4008.SE	SCH AB
Singer Bangladesh Limited	Bangladesh	www.singerbd.com	SGBD.DH	SINGER BD
Teejay Lanka	Sri Lanka	www.texturedjersey.com	TEEJ.CM	TJL SL

Consumer Staples

Agthia	United Arab Emirates	www.agthia.com	AGTH.AD	AGTHIA UH
Almarai	Saudi Arabia	www.almarai.com	2280.SE	ALMARAI AB
Cairo Poultry	Egypt	www.cpg.com.eg	POUL.CA	POUL EY
Choppies Enterprise Ltd	Botswana	choppies.co.bw	CHPJ.J	CHP SJ
Domty	Egypt	www.domty.org	DOMT.CA	DOMT EY
Eastern Company	Egypt	www.easternegypt.com	EAST.CA	EAST EY
Edita	Egypt	www.edita.com.eg	EFID.CA	EFID EY
Halwani Brothers	Saudi Arabia	www.halwani.com	6001.SE	HB AB
Juhayna	Egypt	www.juhayna.com	JUFO.CA	JUFO EY
La Société Hyper Label Vie	Morocco	www.labelvie.ma	LBV.CS	LBV MC
Lion Brewery Ceylon PLC	Sri Lanka	www.lionbeer.com	LION.CM	LION SL
Masan Group	Vietnam	www.masangroup.com	MSN.HM	MSN VN
Mezzan Holding	Kuwait	www.mezzan.com	MEZZ.KW	MEZZAN KK
NADEC	Saudi Arabia	www.nadec.com.sa	6010.SE	NADEC AB
Obourland	Egypt	www.obourland.com	OLFI.CA	OLFI EY
Savola Group	Saudi Arabia	www.savola.com	2050.SE	SAVOLA AB
Sunshine Holdings	Sri Lanka	www.shl.lk	SUN.CM	SUN SL

Energy

ADES International Holding LTD	Egypt	investors.adihgroup.com	ADES.L	ADES LN
Dana Gas	United Arab Emirates	www.danagas.com	DANA.AD	DANA UH
Lekoil	Nigeria	www.lekoil.com	LEK.L	LEK LN
Maridive	Egypt	www.maridivegroup.net	MOIL.CA	MOIL EY
Oil & Gas Development Company Limited	Pakistan	www.ogdcl.com	OGDC.KA	OGDC PA

Financials

Abu Dhabi Islamic Bank ADIB	United Arab Emirates	www.adib.ae	ADIB.AD	ADIB UH
Al Rajhi Bank	Saudi Arabia	www.alrajhibank.com.sa	1120.SE	RJHI AB
Alawwal Bank	Saudi Arabia	www.alawwalbank.com	1040.SE	ALAWWAL AB
Amanat Holdings	United Arab Emirates	amanat.ae	AMANT.DU	AMANAT UH
Attijariwafa Bank	Morocco	www.attijariwafabank.com	ATW.CS	ATW MC
Bank Audi	Lebanon	www.bankaudigroup.com	AUSR.BY	AUSR LB
Bank of Kigali	Rwanda	www.bk.rw	BOK.RW	BOK RW
Bao Viet Holdings	Vietnam	www.bvs.com.vn	BVS.HN	BVS VN
BGEO Group plc	Georgia	www.bgeo.com	BGEO.L	BGEO LN

Attending Companies

Financials (cont'd)

Blom Bank	Lebanon	www.blom.com.lb	BLBDF.BY	BLBD LB
BRAC Bank Limited	Bangladesh	www.bracbank.com	BRAC.DH	BRAC BD
Bupa	Saudi Arabia	www.bupa.com.sa	8210.SE	BUPA AB
Burgan Bank	Kuwait	www.burgan.com	BURG.KW	BURG KK
Centum	Kenya	centum.co.ke/	ICDC.NR	CENTUM KN
CIB	Egypt	www.cibeg.com	COMI.CA	COMI EY
Commercial Bank Of Dubai CBD	United Arab Emirates	www.cbd.ae	CBD.DU	CBD UH
Cooperative Bank of Kenya	Kenya	www.co-opbank.co.ke	COOP.NR	COOP KN
CRDB Bank	Tanzania	www.crdbbank.com	CRDB.TZ	CRDB TZ
Dragon Capital	Vietnam	www.dragoncapital.com	N/A	N/A
Dubai Financial Market DFM	United Arab Emirates	www.dfm.ae	DFM.DU	DFM UH
Dubai Islamic Bank	United Arab Emirates	www.dib.ae	DISB.DU	DIB UH
EFG Hermes Holding	Egypt	www.efg-hermes.com	HRHO.CA	HRHO EY
EK Holding	Egypt	www.ekholding.com	EKHO.CA	EKHO EY
Emirates NBD	United Arab Emirates	www.emiratesnbd.com	ENBD.DU	EMIRATES UH
Equity Bank	Kenya	www.equitybank.co.ke	EQTY.NR	EQBNK KN
Fidelity Bank	Nigeria	www.fidelitybank.ng	FIDELIT.LG	FIDELITY NL
First Abu Dhabi Bank	United Arab Emirates	www.fgb.ae	FAB.AD	FAB UH
First Bank of Nigeria	Nigeria	www.ir.fbnholdings.com	FBNH.LG	FBNH NL
First City Monument Bank	Nigeria	www.fcmb.com	FCMB.LG	FCMB NL
Hatton National Bank	Sri Lanka	www.hnb.net	HNB.CM	HNB SL
Housing and Development Bank	Egypt	www.hdb-egy.com	HDBK.CA	HDBK EY
Jordan Ahli Bank	Jordan	www.ahli.com	AHLI.AM	AHLI JR
KIPCO	Kuwait	www.kipcogp.com	KPRO.KW	KPROJ KK
Mashreq Bank	United Arab Emirates	www.mashreqbank.com	MASB.DU	MASQ UH
MCB Bank Limited	Pakistan	www.mcb.com.pk	MCB.KA	MCB PA
MCB Group Ltd	Mauritius	www.mcbgroup.com	MCBG.MZ	MCBG MP
Meezan Bank	Pakistan	www.meezanbank.com	AMZN.KA	MEBL PA
Nairobi Securities Exchange	Kenya	www.nse.co.ke	NSE.NR	NSE KN
National Commercial Bank	Saudi Arabia	www.alahli.com	1180.SE	NCB AB
National Microfinance Bank	Tanzania	www.nmbtz.com	NMB.TZ	NMB TZ
NBK	Kuwait	www.nbk.com	NBKK.KW	NBK KK
Pakistan Stock Exchange	Pakistan	www.psx.com.pk	N/A	EPRX PA
Qalaa Holdings	Egypt	www.qalaaholdings.com	CCAP.CA	CCAP EY
RAK Bank	United Arab Emirates	www.rakbank.ae	RAKB.AD	RAKBANK UH
Stanbic Bank Uganda	Uganda	www.stanbicbank.co.ug	SBU.UG	SBU UG
Tawuniya	Saudi Arabia	www.ncci.com.sa	8010.SE	TAWUNIYA AB
TBC BANK GROUP PLC	Georgia	www.tbcbankgroup.com	TBCG.L	TBCG LN
United Bank LTD	Pakistan	www.ubl.com.pk	UBL.KA	UBL PA
Vostok Emerging Finance	Emerging Frontier	www.vostokemergingfinance.com	VEMFsdB.ST	VEMFSDB SS
Waha Capital	United Arab Emirates	www.wahacapital.ae	WAHA.AD	WAHA UH
Wala'a Insurance	Saudi Arabia	www.walaa.com	8060.SE	WALAA AB
Watania	United Arab Emirates	www.watania.ae	WATA.AD	WATANIA UH
Zenith Bank	Nigeria	www.zenithbank.com	ZENITHB.LG	ZENITHBA NL

Health Care

Al Hammadi Company for Development & Investment	Saudi Arabia	alhammadiinvest.com/en/	4007.SE	ALHAMMAD AB
CARE	Saudi Arabia	www.care.med.sa	4005.SE	CARE AB
Cleopatra Hospitals	Egypt	www.cleopatrahospital.com	CLHO.CA	CLHO EY
Dallah Healthcare	Saudi Arabia	www.dallahhealth.com	4004.SE	DALLAH AB
EIPICO	Egypt	www.eipico.com.eg	PHAR.CA	PHAR EY
Ibn Sina	Egypt	www.ibnsina-pharma.com	ISPH.CA	IBNP EY
Integrated Diagnostics Holdings (IDH)	Egypt	www.idhcorp.com	IDHC.L	IDHC LN
Middle East Healthcare Company	Saudi Arabia	www.meahco.com.sa	4009.SE	MEH AB

Attending Companies

Index Providers

FTSE Russell	EmergingFrontier	www.ftserussell.com	N/A	N/A
MSCI	EmergingFrontier	www.msci.com	N/A	N/A

Industrials

ACI	Bangladesh	www.aci-bd.com	ACLT.DH	ACI BD
Agility	Kuwait	www.agilitylogistics.com	AGLT.KW	AGLTY KK
Air Arabia	United Arab Emirates	www.airarabia.com	AIRA.DU	AIRARABI UH
ALAFCO Aviation Lease and Finance Company	Kuwait	www.alafco-kw.com/	ALAF.KW	ALAFCO KK
Alexadria Containers	Egypt	www.alexcont.com	ALCN.CA	ALCN EY
Arabtec Holding	United Arab Emirates	www.arabtecholding.com	ARTC.DU	ARTC UH
Aramex	United Arab Emirates	www.aramex.com	ARMX.DU	ARMX UH
Batic Investments and Logistics Co.	Saudi Arabia	www.batic.com.sa	4110.SE	BATIC AB
Bawan Company	Saudi Arabia	www.bawan.com.sa	1302.SE	BAWAN AB
DEPA	United Arab Emirates	www.depa.com	DEPA.DI	DEPA DU
DP World	United Arab Emirates	www.dpworld.com	DPW.DI	DPW DU
Drake & Scull International	United Arab Emirates	www.drakescull.com	DSI.DU	DSI UH
Egyptian Transport And Commercial Services Co SAE	Egypt	www.egytrans.com	ETRS.CA	ETRS EY
Elsewedy Electric	Egypt	www.elsewedycables.com	SWDY.CA	SWDY EY
Jazeera Airways	Kuwait	www.jazeeraairways.com	JAZK.KW	JAZEERA KK
Lecico Egypt	Egypt	www.lecicoegypt.com	LCSW.CA	LCSW EY
MOTA ENGIL SGPS SA	Portugal	www.mota-engil.pt	MOTA.LS	EGL PL
Orascom Construction Limited	Egypt	www.orascom.com	ORAS.CA	ORAS EY
Rak Ceramics	United Arab Emirates	www.rakceramics.com	RKCE.AD	RAKCEC UH
Saudi Industrial Services Company SISCO	Saudi Arabia	www.sisco.com.sa	2190.SE	SISCO AB
Tabreed	United Arab Emirates	www.tabreed.com	TABR.DU	TABREED UH

Information Technology

Raya Contact Center	Egypt	www.rayacc.com	RACC.CA	RACC EY
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Materials

Abu Qir Fertilizers Company	Egypt	www.abuqir.com	ABUK.CA	ABUK EY
Advanced Petrochemicals	Saudi Arabia	www.advancedpetrochem.com	2330.SE	APPC AB
Aluminium Bahrain ALBA	Bahrain	www.albasmelter.com	ALBH.BH	ALBH BI
AMOC	Egypt	www.amocalex.com	AMOC.CA	AMOC EY
Arabian Cement (Egypt)	Egypt	www.arabiancement.com	ARCC.CA	ARCC EY
Arabian Cement (Saudi)	Saudi Arabia	www.arabiacement.com	3010.SE	ARCCO AB
ARM	Kenya	www.armcement.com	ARM.NR	ARML KN
City Cement Company	Saudi Arabia	www.citycement.com	3003.SE	CITYC AB
DG Khan Cement	Pakistan	www.dgcement.com	DGKH.KA	DGKC PA
Engro Corporation Limited	Pakistan	www.engro.com	EGCH.KA	ENGRO PA
Ezzsteel	Egypt	www.ezzindustries.com	ESRS.CA	ESRS EY
Fauji Fertilizer	Pakistan	www.ffbl.com.pk	JORD.KA	FFBL PA
ICI Pakistan Ltd	Pakistan	www.ici.com.pk	ICI.KA	ICI PA
Maaden	Saudi Arabia	www.maaden.com.sa	1211.SE	MAADEN AB
MIDDLE EAST PAPER CO	Saudi Arabia	www.mepco.biz	1202.SE	MEPC AB
OCI NV	Netherlands	www.oci.nl	OCI.AS	OCI NA
Suez Cement	Egypt	www.suezcement.com.eg	SUCE.CA	SUCE EY

Real Estate & Hospitality

Al Mazaya Holding Co.	Kuwait	www.mazayarealestate.com	MAZA.KW	MAZAYA KK
Aldar Properties	United Arab Emirates	www.aldar.com	ALDR.AD	ALDAR UH
Amer Group	Egypt	www.amer-group.com	AMER.CA	AMER EY

Attending Companies

Real Estate & Hospitality (cont'd)

DAMAC Properties	United Arab Emirates	www.damacproperties.com	DAMAC.DU	DAMAC UH
Dar Al Arkan	Saudi Arabia	www.daralarkan.com	4300.SE	ALARKAN AB
Douja Promotion Groupe ADDOHA	Morocco	www.groupeaddoha.com	ADH.CS	ADH MC
DXB Entertainments	United Arab Emirates	www.dubaiparksandresorts.com	DXBE.DU	DXBE UH
Egyptian Resorts Company	Egypt	www.sahlhasheesh.com	EGTS.CA	EGTS EY
Emaar	United Arab Emirates	www.emaar.com	EMAR.DU	EMAAR UH
Emaar the Economic City	Saudi Arabia	www.emaar.com	4220.SE	EMAAR AB
Emirates Reit	United Arab Emirates	www.reit.ae	REIT.DI	REIT DU
ENBD REIT CEIC LTD	United Arab Emirates	www.enbdreit.com	ENBDREIT.DI	ENBDREIT DU
Mabane Company	Kuwait	www.mabane.com/	MABK.KW	MABANEE KK
Madinet Nasr for Housing & Development	Egypt	www.mnhd.net	MNHD.CA	MNHD EY
Manazel Real Estate	United Arab Emirates	www.manazel-re.com	MANZp.AD	MANAZEL UH
National real estate	Kuwait	www.nrec.com.kw	NREK.KW	NRE KK
Orascom Development Egypt	Egypt	www.orascomdh.com	ORDH.CA	ORHD EY
Palm Hills	Egypt	www.palmhillsdevelopments.com	PHDC.CA	PHDC EY
Porto Group	Egypt	www.portogroup.com	PORT.CA	PORT EY
SODIC	Egypt	www.sodic.com.eg	OCDI.CA	OCDI EY
TMG Holding	Egypt	www.talaatmoustafa.com	TMGH.CA	TMGH EY
Union Properties	United Arab Emirates	www.unionproperties.com	UPRO.DU	UPP UH

Telecommunication Services

Crystal Telecom	Rwanda	www.crystaltelecom.co.rw	CTL.RW	CTL RW
Etisalat Group	United Arab Emirates	www.etisalat.ae	ETEL.AD	ETISALAT UH
Grameenphone	Bangladesh	www.grameenphone.com	GRAE.DH	GRAM BD
Mobily	Saudi Arabia	www.mobily.com.sa	7020.SE	EEC AB
Omantel	Oman	www.omantel.net.om	OTEL.OM	OTEL OM
Ooredoo Oman	Oman	www.ooredoo.com	ORDS.OM	ORDS OM
Safaricom	Kenya	www.safaricom.co.ke	SCOM.NR	SAFCOM KN
Saudi Telecom	Saudi Arabia	www.stc.com.sa/	7010.SE	STC AB
Telecom Egypt	Egypt	www.telecomegypt.com.eg	ETEL.CA	ETEL EY
Viva Kuwait Telecommunications	Kuwait	www.viva.com.kw	VIVA.KW	VIVA KK
Vodafone Qatar	Qatar	www.vodafone.com.qa	VFQS.QA	VFQS QD
Zain KSA	Saudi Arabia	www.sa.zain.com	7030.SE	ZAINKSA AB

Utilities

Aksa Enerji	Turkey	www.aksenerji.com	AKSEN.IS	AKSEN TI
Ministry of Privatization	Pakistan			



Venue: Dubai

The 14th Annual One on One Conference is being held at Atlantis, The Palm, a luxury resort located at the apex of the Palm Jumeirah in Dubai, United Arab Emirates (UAE)

Dubai is renowned for its warm hospitality and iconic skyscrapers, opulent shopping centers, indoor theme parks and attractions and decadent culinary options. In 2016, the Emirate was the 4th most visited city in the world based on overnight visitors (topping New York, Tokyo and Milan) and the most visited city in the Middle East and Africa, with approximately 15 million visitors.

Dubai also provides a model benchmark to frontier emerging markets determined to shift their own oil-dependent economies into modern and more diversified economies. The emirate's Western-style model of business drives its economy with main revenues now coming from tourism, aviation, real estate and financial services.

Agenda

Monday, March 5th, 2018

Day
1

07:00-09:00	Registration*, Standing Breakfast and Networking [Atlantis Ballroom Foyer, West Wing, Atlantis]
09:00-12:10	Main Session [Atlantis Ballroom, Atlantis, the Palm]
09:00-09:05	Welcome Note by Karim Awad, Group CEO of EFG Hermes Holding
09:05-09:30	Panel discussion titled Promoting investments and Managing public enterprises with H.E. the Minister of Investment and International Cooperation of Egypt, H.E. the Minister of Public Enterprises of Egypt
09:30-09:40	Q&A Session
09:40-10:40	Panel discussion with the chairmen and CEOs of the Stock Markets and Capital Market Authorities focusing on their vision and highlighting opportunities across the Arab World
10:40-10:50	Q&A Session
10:50-11:35	Panel discussion titled "Disruption"
11:35-11:45	Q&A Session
11:45-12:10	The Pulse 2018 – the EFG Hermes live Survey
12:10-13:50	Lunch [Saffron Restaurant, Atlantis]
14:00-14:50	Group Meeting [extra, Spice C Ballroom, Lobby Level]
14:00-14:50	Group Meeting [Boursa Kuwait, 8th Floor, Room No. 8350, West Wing, Atlantis]
15:00-15:50	Group Meeting [Tawuniya, Spice C Ballroom, Lobby Level]
16:00-16:50	Group Meeting [CARE, Spice C Ballroom, Lobby Level]
17:00-17:50	Group Meeting [Saudi Company for Hardware, Spice C Ballroom, Lobby Level]
18:00-18:50	Group Meeting [Agthia, Spice C Ballroom, Lobby Level]
20:30-23:30	Gala Dinner [N'Dulge, Atlantis]

* After the morning registration period, registration and scheduling will continue from 11:00 - 18:30 at the West Wing, Atlantis on the 8th floor, room no. 8320.

Agenda (Cont'd)

Tuesday, March 6th, 2018

Day
2

- 08:00-19:00** **Registration & Scheduling** [on the 8th Floor, Room No. 8320, West Wing, Atlantis]
- 08:00-08:50** **Group Meeting** [Savola Group, Spice C Ballroom, Lobby Level]
- 09:00-09:50** **Group Meeting** [Juhayna, Spice C Ballroom, Lobby Level]
- 10:00-10:50** **Group Meeting** [Bupa, Spice C Ballroom, Lobby Level]
- 11:00-11:50** **Group Meeting** [Emaar, Spice C Ballroom, Lobby Level]
- 12:00-13:20** **Lunch** [Saffron Restaurant, Atlantis, the Palm]
- 14:30-15:20** **Group Meeting** [Advanced Petrochemical, Spice C Ballroom, Lobby Level]
- 15:30-16:20** **Group Meeting** [Al Rajhi Bank, Spice C Ballroom, Lobby Level]
- 16:30-17:20** **Group Meeting** [Budget Saudi, Spice C Ballroom, Lobby Level]
- 17:30-18:20** **Group Meeting** [Human Soft, Spice C Ballroom, Lobby Level]

Wednesday, March 7th, 2018

Day
3

- 08:00-19:00** **Registration & Scheduling** [on the 8th Floor, Room No. 8320, West Wing, Atlantis]
- 11:00-11:50** **Group Meeting** [Fawaz Al Hokair, Spice C Ballroom, Lobby Level]
- 12:00-13:20** **Lunch** [Saffron Restaurant, Atlantis, the Palm]
- 13:30-18:20** **One on One Meetings** [held at designated meeting rooms in the West Wing, Atlantis, the Palm]

*** Agenda is subject to change*



Useful Information

Accommodation

Guests are kindly requested to book their own rooms at a special EFG Hermes conference rate at the Atlantis, The Palm Hotel. Guests are kindly requested to book their own rooms at a special EFG Hermes conference rate at Atlantis, The Palm. A reservation link will appear in your registration confirmation email. If you would like to book a higher-level room, please contact the hotel directly.

More information about room types can be found at:
<http://oneonone2018.efghermes.com/>

Additional Services

Atlantis, The Palm will be responsible for the below additional services throughout the conference. Kindly consult their website or contact them for questions regarding the following:

- Help obtaining visas
- Airport meet and greet service
- Arrangement of ground transportation
- Coordination of private aircraft logistics
- Arrangement of excursions

Visa

Visas to the UAE may be obtained through Emirate Airlines or Atlantis, The Palm. For terms and conditions for obtaining visas, contact the hotel directly.

Citizens of the GCC nations of Bahrain, Kuwait, Oman, Qatar and Saudi Arabia do not require a visa to travel to the UAE.



Useful Information CONTINUED >>

Climate

The average temperature in Dubai in March is 26 Celsius (79 Fahrenheit), with highs of 29 Celsius (84 Fahrenheit) and lows of 23 (73 Fahrenheit) in the evenings. Precipitation is rare.

Time Zone

Dubai is four hours ahead of Greenwich Mean Time.

Dress Code

Formal business attire is appropriate throughout the conference. A light sweater or jacket may be appropriate in the evening when the weather is cooler.

Language

The official language of the meetings is English.

Contact Information

Email: oneonone@efg-hermes.com
Website: <http://oneonone2018.efghermes.com>

Important Deadlines	
Registration	01 February 2018
Flight information	01 February 2018
High resolution logo (presenting companies)	01 February 2018
A/V Form	01 February 2018
Presentation (presenting companies)	22 February 2018
Shipping Form (presenting companies)	22 February 2018